



WINTER 2022



columbusequipment.com

A PUBLICATION DEDICATED TO ENVIRONMENTAL

ENVIRONMENTAL NEWS



A TEREX BRAND

DAWNING OF A NEW ENVIRONMENTAL EQUIPMENT ERA



ENVIRONMENTAL DIVISION
Regional Commitment

Terex® Ecotec TSC 80T Tracked Stacking Conveyor: IMPRESSIVE FEATURES AND CONVEYING CAPACITIES



With a reputation for aggressive research and development, Terex® Ecotec is an industry leader in the design and manufacture of wood processing, biomass, and recycling equipment. The company's range of innovative machines available is well-engineered and user-friendly with a focus on throughput, efficiency, and serviceability ... and the TSC 80T exits that mold perfectly.

The TSC 80T's 77-foot conveyor achieves impressive capacities of up to 400 TPH, positioning the TSC 80T as a leader in the industry.

The Terex Ecotec TSC 80T tracked stacking conveyor is a self-powered, 80-foot stockpiler specifically designed for the aggregate, C&D, soil, mulch and compost, waste and recycling, wood recycling and forestry industries.

An intelligent track-in/track-out design that allows the 35,274-lb. TSC 80T to be folded compactly down to a height of just 8' 4". Operators then simply track the machine out, fold into working position and start conveying material immediately.

TSC 80T performance highlights include:

1. Steel-lined feedboot comes standard, providing extended wear life. Feedboot extensions and rubber lined options are also available.
2. The hydraulic 0° to 28° angle adjustment for variable feed heights allows for easy integration, reduces impact and provides optimal material transfer from almost any plant.
3. A fully-protected, 56 HP Tier 4F/Deutz TD2.9 L4 power unit offers easy access for service and maintenance.
4. Dual-speed tracks for quick and controlled deployment

Hydraulic angle adjustment and belt speed adjustment options ensure optimum performance in every application. The TSC 80T's 77-foot conveyor achieves a maximum discharge height of 33' 2" (at 25°) and impressive capacities of up to 400 TPH, positioning the TSC 80T as a leader in the industry.

An array of TSC 80T options allow customization to specific applications and include feed boot liners—AR 400 plate or 20mm rubber—and extensions, Chevron belt, blade scraper, head drum guards, dust covers, dust suppression water spray at head drum, conveyor drive – direct electric, and full-length skirting

Columbus Equipment Company is proud to be a Terex Ecotec partner in a world-class dealer distribution network. Looking to maximize your material handling production and minimize downtime ... give us a call today. We have the tracked stacking conveyor for you!



www.columbusequipment.com



ENVIRONMENTAL DIVISION
Regional Commitment

State-of-the-Division Update: ASSETS STRENGTHENED WITH TERRITORY EXPANSION

DIVISION TERRITORY



Jesse Garber

Environmental Equipment Sales
MO, IL, IN, KY, and Western OH
(937) 239-7180
jesse@columbusequipment.com

Danny Loughran

Aggregate Equipment Sales
IN, OH and KY
(317) 448-0414
dannyl@columbusequipment.com

Bob Stewart

Environmental Equipment Sales
MI, Eastern OH and Western PA
(440) 752-0836
bobs@columbusequipment.com

Columbus Equipment Company's Environmental Division ramped up operation a short decade ago in the aftermath of The Great Recession amid dire conditions in the heavy equipment market generally. Initially focusing on a handful of pockets in Ohio at the time, the division has since grown into one of the nation's leading environmental equipment distributors, serving a seven-state region with world-class equipment and what has become widely viewed as unparalleled product support.

While that's a compelling combination, there's more to it the story. The growth has also been fueled by the hard-working and dedication of an army of valued employees, investment and support from committed management and most importantly ... the patronage of an equally hard working and professional customer base who depend on our products and services to provide livelihoods for themselves, their employees and fuel growth in their local communities. We never lose sight of this fact. In fact, it drives action on a daily basis.

With the recent addition of industry-leading manufacturer partners and additional manpower,

the division is stronger than ever and will continue to earn the trust placed in us. We constantly look to strengthen our management, sales and technician base through hiring and specialized training. The addition of seasoned, industry veteran Danny Loughran in aggregate equipment sales for Ohio, Indiana and Kentucky; and Scott Parsons and James Speiser as environmental product specialists on the support side, are recent examples. Please welcome them as you meet them, hopefully in the not-too-distant future.

We also recently upgraded online customer resources with an environmental equipment-focused hub at <https://www.environmental-columbusequipment.com>. Feel free to visit and let us know what you think ... you may even see yourself and crew on the site.

Again, we are incredibly grateful for the opportunity to serve your operation's needs. If there is any way we can better serve you and your business, please don't hesitate to let Bob, Jesse or Danny know. Or, feel free to also contact me, Division Manager Mark DiSalvo, directly at (937) 424-7678 anytime.

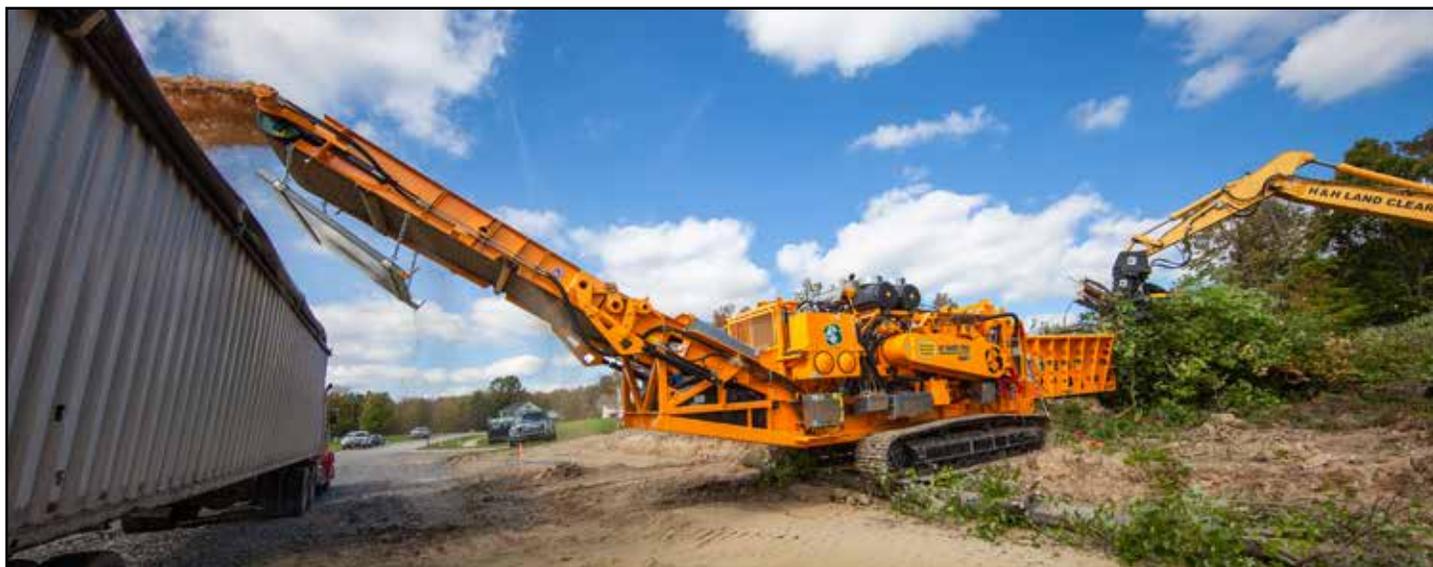
Where Profitability and Sustainability Meet™



The patented CBI Grizzly Mill offers a 190° screening area. A rugged, offset-helix pattern distributes material more equally across the hammers for improved efficiency.



Columbus Equipment Company/Terex CBI Partnership HERALDS DAWNING OF NEW ERA IN MIDWESTERN ENVIRONMENTAL EQUIPMENT SPACE



Columbus Equipment Company now represents Terex CBI's equipment line in Ohio, Indiana, Kentucky, Michigan, Illinois and Missouri. The partnership allows us to better serve our Environmental Division customers.

“CBI has a very large product portfolio, providing the opportunity for Columbus Equipment Company to better serve the end user with world-class, application-specific solutions.”

Mark DiSalvo, Environmental Division Manager
Columbus Equipment Company

CBI has a “longstanding reputation for building high-quality wood-waste processing equipment,” noted Mark DiSalvo, Environmental Division manager. “The CBI brand provides the opportunity for growth, both in territory and product range.”

CBI—founded in 1988 and acquired by Terex in 2015—manufactures horizontal grinders, industrial wood chippers, flail debarkers, screens, stacking conveyors, stationary systems, and attachments for industries including wood-waste processing, composting, forestry, and biomass recovery.

The company is known for its patented CBI Grizzly Mill, a rugged offset-helix rotor that produces high throughput while consuming less power. “CBI machines will outperform, outproduce, and outlast any other grinder,” said Travis Lint, regional sales manager for Terex CBI. “We believe we offer the end-user the finest equipment available.”

Columbus Equipment Company has a long-standing and widespread reputation for providing wood-waste processing equipment. Partnering with CBI expands our ability to better serve the market, DiSalvo said. “CBI has a very large product portfolio, providing the opportunity for Columbus Equipment Company to better serve the end user with world-class, application-specific solutions. This partnership solidifies our regional commitment to the wood-waste processing market through best-in-class products and support.”

CBI's most popular horizontal grinder is the 6800CT, an excellent choice for the 1,000- to 1,200-horsepower market for land clearing and mulching applications. In fact, Columbus Equipment sold a 6800CT almost as soon as it partnered with CBI.

Mike Heiss of H&H Land Clearing purchased a 6800CT right after The Paul Bunyan Show. “Mike has experience with multiple grinder brands, and quickly made the decision to purchase the CBI and partner with CEC support. We appreciate his faith and loyalty. H&H has always been a champion customer,” DiSalvo said. “We're introducing a brand that has had limited

Where Profitability and Sustainability Meet™



exposure in this region. End users are impressed with the design, performance and serviceability.”

Previously, CBI sold its equipment directly, and Midwesterners may not know the brand well. “There is a pent-up demand to see our product that has led to a tremendous amount of success,” Lint said.

Representing the CBI line allows the Environmental Division to expand services, too. For example, CBI

“Columbus Equipment Company can be seen as the premier distributor in the United States. We are thrilled to have them as part of the CBI team.”

George Wilcox, Director of Sales and Marketing
CBI and Terex Ecotec

builds custom stationary electric systems, such as comprehensive systems that combine shredders, screeners, conveyors, picking stations, magnetic separators, water tanks and secondary and tertiary grinders. Columbus Equipment can now assist customers who need such systems.

“CBI is also developing a new tracked chipper, another machine that’s popular with Environmental Division customers. Terex’s Material Processing Group—which includes both CBI and Ecotec, which we also represent—is constantly improving and developing products,” DiSalvo said.

“Terex’s Material Processing Group is a fast-moving, high-paced team that makes strategic acquisitions and launches new products, continually offering their distribution network and end users opportunities

to grow,” he said. The group’s engineers and sales leadership frequently survey customers and dealers to “listen to the voice of the customer. They are always evolving machine telematics and products based on real time market feedback. They are focused on developing products to fill market gaps.”

“CBI and Terex Ecotec have been rapidly growing distribution to meet the rising demand of environmental recycling markets in the United States,” said George Wilcox, director of sales and marketing for CBI and Terex Ecotec. “Columbus Equipment Company has long been a leading distributor for grinders and chippers in the Midwestern United States and can be seen as the premier distributor in the United States. We are thrilled to have them as part of the CBI team.”

“Columbus Equipment Company is the premier environmental equipment dealer in the country. They have a reputation for the highest quality service of any company in the Midwest,” Lint added. “I have a lot of faith in Mark DiSalvo and his team.”

Lint and DiSalvo noted that the two companies have a similar culture and share the values of quality products and customer service. “We believe in the best products and the best factory support. The Environmental Division team is excited about having the CBI factory behind us to support our sales and after sale support efforts,” DiSalvo said.

The Environmental Division prepared for the CBI partnership by adding trained personnel and inventory. “We are committed to this region focused on specialized processing and handling equipment. We will continue to grow our team and presence in the markets we serve. Ultimately, our goal is to establish a reputation as the material processing dealer to work with in this six-state region.”



New and Previously-Owned, Late-Model EQUIPMENT FOR SALE AND RENT



2021 Astec Conveyor

Deutz TD 2.9L4, Tier 4 Final Turbo Diesel, Hydraulically Raised and Lowered Head Section, Hydraulically Fold Head Section, Hydraulically Raised and Lowered Tail Section, Oil Cooler Central

\$95,900



2021 CBI 6800CT Mobile Wood Grinder

CAT C27, Tier 4F Diesel Engine (1050HP) PT Tech, HPT015 Hyd. Clutch, Auto Reversing Fan System, 40" x 60" Hammernill Forged Drum Offset Helix Rotor, 8" Rotor Shaft

CALL FOR PRICE



2020 CBI 5800BT Mobile Wood Grinder

CAT C18, Tier 4F Diesel Engine (765HP), Auto Reversing Fan System, 48" wide x 40" Diameter Hammernill Forged Drum Offset, Helix Roto 6" Rotor Shaft

\$759,000



2019 CBI 6400CT Mobile Wood Grinder

CAT C27, Tier 4F Diesel Engine (1050HP) PT Tech, HPT015 Hyd. Clutch, Auto Reversing Fan System, 40" x 60" Solid Steel Segmented Rotor (20), 6"x8" Striker Plates

\$989,000



2020 CMI C475 Mulch and Mowing

CAT Tier 4F C-13 (475HP), 4 Pump Hydraulic System Attachment, One Piston Pump, Track Two Piston Pumps, Auxiliary Function, One Gear Pump Seal and Lube

\$556,650



2020 FAE SFM/PM-250 Mulch and Mowing

Sub Soiler - 1 Month Utilization Carrier Size, 300-450HP, Flow 450-550 L/MIN 350-400 Bar 2,550MM, Working Width 2,860MM, Total Width 4,400KG Weight, 350MM Working Depth

\$89,900



2018 FAE 300U-250 Mulch and Mowing

119" Overall Width, 100" Working Width, 8,841 LBS., C/3 Style Rotor, 56 Teeth A 2 Side Scrapers

\$75,900



2018 McCloskey 36X80ST Radial Stacker Conveyor

CAT Tier 4 Final C2.2 (49HP), Hyd. Axle Jacks, Hyd. Landing Gear, Hopper Wing Plate, Martin Scraper, Road Towable, 3-Ply Plain Belt, Standard Feedboot Pivot Point Hopper

\$89,900



2020 Powerscreen PH2100 Chip Screen

CAT C4.4 Tier 4F Diesel Engine (173HP), 6'4" x 21'2" Screen, 7.4 CU YD. Hopper Capacity, Radial Conveyor w/180 Degree Swing and Variable Discharge Height

\$269,000



2021 Terex Conveyor

CAT C4.4 Tier 4F Diesel Engine (110HP) Feeder Hopper w/Hyd. Adjustable Landing Legs, Variable Speed Control with Biomass Discharge Auger Conveyor 73'10" Drum Center to Center, 48" Wide 3-Ply Belt Hyd.

\$92,900



2021 Terex PH1600T Screening System

CAT C4.4 Tier 4F Diesel Engine (110HP), 5'x16' Screen, 6.5 CU YD. Hopper Capacity, Radial Conveyor w/180 Degree Swing and Variable Discharge Height

\$234,900



2020 Terex TSS390 Mobile Wood Grinder

Scania DC13 Tier 4F Diesel Engine (493HP), Single Shaft Shredder 3M Long x 1M Dia. (36 Teeth) Relieving Counter Comb with 17 Comb Teeth

\$633,792

Call Mark DiSalvo at (937) 424-7678, or your local Columbus Equipment representative, for complete listing information today!





ENVIRONMENTAL DIVISION
Regional Commitment

© 2022 Mediaworks Marketing, Inc.

WINTER PARTS SPECIAL



10% OFF

THESE WEAR PARTS

FAE	LIST	SALE
111530012-K	\$101.00	\$90.90
111530013-K	\$123.30	\$110.97
112800064-K	\$158.00	\$142.20
112800066-K	\$332.40	\$299.16
111530017-K	\$92.40	\$83.16
111530018-K	\$137.00	\$123.30
112700002-K	\$203.20	\$182.88
112700003-K	\$203.20	\$182.88
112700004-K	\$233.33	\$210.00
112700005-K	\$233.33	\$210.00
2800081	\$69.00	\$62.10
112800086-K	\$116.74	\$105.07
D121174200	\$10.71	\$9.64

QUADCO	LIST	SALE
Q10233T	\$23.56	\$21.20
Q10797EXT	\$22.00	\$19.80
Q10797T	\$23.02	\$20.72

GATOR	LIST	SALE
G23NS	\$25.69	\$23.12
X25NS	\$27.50	\$24.75

Expiration: 3/31/22

**BEST PRICES OF THE YEAR!
ORDER TODAY!**

OR CONTACT YOUR COLUMBUS EQUIPMENT COMPANY REP TODAY!



COLUMBUS (614) 443-6541 TOLEDO (419) 872-7101 CINCINNATI (513) 771-3922 RICHFIELD (330) 659-6681 CADIZ (740) 942-8871 DAYTON (937) 879-3154 MASSILLON (330) 833-2420 ZANESVILLE (740) 455-4036 PIKETON (740) 289-3757

Return Address: 2323 Performance Way, Columbus, OH 43207



www.columbusequipment.com